

Welcome to our Autumn edition of Forte Your Practice Matters Bulletin

Welcome to the latest edition of the Forte Bulletin. Since our last issue in June, we think it's safe to say that life is beginning to return to normal again with the easing of restrictions and international travel opening back up. Most of us have now had our vaccinations and more of your patients are starting to return to office environments and attend larger social gatherings, and with flu season upon us, life in your practice is, I suspect, becoming busier than ever.

It was good to see a few of you at the recent Best Practice Show. Some of you may have bumped into Ben Miles our Membership and Engagement Manager who was running the Forte stand. You can read more about how it went in our feature on page 3.

Whilst we are still dealing with the pandemic, winter is also fast approaching, bringing with it the usual abundance of cough, cold and flu bugs. Alliance Healthcare has now launched its Winter Readiness Campaign to help support customers this busy season. They have been inviting accounts to pre-

order the flu vaccine and raising awareness of new products and ongoing services and information they may find useful. Why not take a look at the Alliance Healthcare website to learn more.

Discussing topics of interest relevant to your practice, in this edition we look at the shortage of dispensing assistants and ask what can be done about it on page 7. Plus there is a Meet The Team feature from our Business Development Manager (BDM), Howard Foulkes, as well as an update on some exciting CSR activities which Alliance Healthcare colleagues have taken part in.

As ever, our team of BDMs continues to be on hand to support you either in person or virtually via Microsoft Teams or FaceTime. Please just reach out to your BDM and they can arrange what works best for you.

Till next time, please keep safe and well.

The Forte Team

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Linked in



At the end of last year, Alliance Healthcare launched its very own LinkedIn page where you can find out news on our Forte business as well as what's happening from around Alliance Healthcare.

To follow us, scan the code above or visit our page here:

www.linkedin.com/company/alliance-healthcare-unitedkingdom/

In this issue

Light at the end of the tunnel.....	2
Best Practice Show review.....	3
Guide to our Forte website.....	4
The shortage of dispensing assistants and what we can do?.....	7
Telesupport Team.....	8
Meet The Team: Howard Foulkes.....	9
MDS update.....	10
Manufacturer update.....	11
CSR update.....	12

LIGHT AT THE END OF THE TUNNEL

By **Matthew Isom** - Chief Executive, Dispensing Doctors' Association

Since I last wrote a piece for Forte, we have all been through the worst pandemic in a century. I hope that you and your colleagues have made it through and have had your vaccinations. Thank you for all that you do, and have done, in near impossible conditions.

Dispensing practices really have proved their worth since covid was unleashed. They have risen to the challenge of providing the delivery services to those patients who had to shield, whilst continuing to provide their regular services under the constraints imposed by the virus.

The DDA has done all within its power to ensure that NHS England and the Department of Health and Social Care to meet the needs of rural practices and their patients and we were consulted about the specifications for the delivery services and the other regulatory changes that needed to be made.

What the pandemic has also revealed is that there is even more need for dispensing practices to have access to the Electronic Prescription Service (EPS) for their dispensing patients than ever before. For example, I know that some of you have been penalised for there being no patient signature on the back of FP10s, as a consequence of the pandemic procedures. Some practices have had significant amounts, into the tens of thousands of pounds in some cases, deducted by the BSA; these are the so-called 'wrong prescription movements.' We are working hard to ensure that compensation for these losses is paid by NHS England. Several of the letters from NHS England last year explicitly stated that no contractor should endure any financial loss as a result of the pandemic. We intend to hold them to this promise. Of course, had dispensing practices been on EPS, these problems would have been less likely to have occurred.

We were disappointed that NHS England did not seek to enable regulation 61 of the NHS regulations during the pandemic. This would have permitted dispensing practices to dispense to non-dispensing patients for the most difficult periods of the pandemic. Similar regulations were enacted during the swine 'flu epidemic in 2009. This was far less disruptive than the last eighteen months have been. Even though the Secretary of State for Health had issued a Direction that regulation 61 could be used, NHS England refused to make use of it. Some of you pointed out how totally thoughtless and lacking in compassion this was. I was told that some patients were being forced to drive upwards of 20

miles from their homes to a pharmacy, when they could have walked to their surgery and been dispensed to instead. The DDA repeatedly drew these examples to the attention of NHS England, but regional teams would not change their decision.

Yet when it comes to the DSQS, NHS England's regional teams really do surpass themselves in their ability to interfere. We have received a significant number of complaints from practices about NHS England dictating the terms of how the DSQS should be undertaken. One regional team even tried to say that they were awaiting guidance from the NHS England nationally before any practice could submit anything. This was simply not true. Fortunately, there is an excellent manager at NHS England's HQ who sorted the problems out. Everything associated with DSQS used to run like clockwork. Nowadays, in some places it seems to have become a three-act drama. The rules are really very clear and the scheme was never designed to be as arduous as it has become. Again, we are working with NHS England to try to ensure that those working in regional teams understand their obligations. Some of them really do seem to think they can make it up as they go along. It amazes me how many of them seem not to understand the regulations.

I hope that you have found the DDA's communications during the pandemic to have been useful. In addition, our Facebook group proved to be a very effective means to promulgate information. The group is private and called '**DDA Best Practice**'. You can make a request to join, provided that you are employed by a DDA member practice. Our website www.dispensingdoctor.org is all full of useful information.

This year, we will also be launching a triennial update of our dispensing guidance booklet.



PLEASED TO BE BACK AT THE BEST PRACTICE SHOW

By **Ben Miles**, Membership Engagement Manager



Sandeep Shah NWOS Business Development Manager, Ben Miles - Membership Engagement Manager, Jason Hollins - Head of Primary Care

After a long hiatus due to the Covid Pandemic, the Forte Team were delighted to attend the long-awaited return of The Best Practice Show which took place at the NEC in Birmingham on the 13th and 14th October. Our team members enjoyed mingling with some of you at the Forte stand and chatting to some new faces.

**Ben Miles,
Membership Engagement Manager
was very happy to return and said:**

"It was wonderful to be able to be back at the Best Practice event representing Forte and our Alliance Healthcare family. A very busy few days saw some incredible talks from DDA board members covering everything from 'The Future of Rural GP Practice' to 'Greener General Practice and Dispensing' and everything in between. It was great to catch up with some of our members as well as see some new faces and even have a glass of wine at the DDA drinks reception. We are already looking forward to next year."

Forte Team members in attendance included:

Ben Miles - Membership Engagement Manager

Jason Hollins - Head of Primary Care

Sandeep Shah - NWOS BDM

Ryan Newell - Forte BDM

David Wood - Forte BDM

Howard Foulkes - Forte BDM.

The Best Practice Show is the UK's number one conference and exhibition for primary care, healthcare professionals and solution providers.



David Wood - BDM for Midlands/North Wales



Sandeep Shah NWOS Business Development Manager and David Wood - BDM for Midlands/North Wales

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PIP	Product Description	Item Size	Sub Category	Case Size	Normal Trade Price (Case)	Normal Trade Price (Singles)	Normal Trade Price (Unit)
367-4546	Sharpguard Bin 1L Yellow	1	Containers	1	£0.90	£0.90	
710-5398	Sharpguard Bin 1L Purple	1	Containers	1	£0.90	£0.90	
403-0615	Sharpguard Bin 5L Yellow	1	Containers	1	£1.26	£1.26	
403-0607	Sharpguard Bin 5L Purple	1	Containers	1	£1.26	£1.26	
367-3084	Specimen Container 600ML	10	Containers	1	£1.99	£0.20	
365-6626	Alvita Unifast Female 800ML	1	Containers	1	£3.99	£3.99	
365-6634	Alvita Unifast Male 1L	1	Containers	1	£3.99	£3.99	
395-0128	Alvita Blood Pressure Monitor Upper Arm Advanced	1	Diagnostics	1	£24.99	£24.99	
395-0110	Alvita Blood Pressure Monitor Upper Arm	1	Diagnostics	1	£19.99	£19.99	
395-0136	Alvita Blood Pressure Monitor Wrist	1	Diagnostics	1	£12.99	£12.99	
365-6394	Alvita Digital Thermometer	1	Diagnostics	1	£1.99	£1.99	
376-5690	Alvita Infrared Ear Thermometer	1	Diagnostics	1	£16.99	£16.99	
379-3817	Alvita Disposable Probe Covers for Infrared Thermometer	1	Diagnostics	1	£1.50	£1.50	
813-4231	Alvita Comifast Tubular Bandage Blue 7.5CM/5M	1	Dressings & Bandages	1	£3.74	£3.74	
813-4249	Alvita Comifast Tubular Bandage Yellow 10.75CM/5M	1	Dressings & Bandages	1	£6.04	£6.04	
812-0586	Alvita Comifast Elasticated Viscose Tubular Bandage Yellow 10.75 CM/1M	1	Dressings & Bandages	1	£1.20	£1.20	
812-0560	Alvita Comifast Elasticated Viscose Tubular Bandage Yellow 10.75 CM/3M	1	Dressings & Bandages	1	£3.49	£3.49	
812-0578	Alvita Comifast Elasticated Viscose Tubular Bandage Beige 17.50CM/1M	1	Dressings & Bandages	1	£1.83	£1.83	
838-6734	Alvita Comifast Multistretch Tubular Bandage Blue 7.5CM/5M	1	Dressings & Bandages	1	£3.95	£3.95	
838-6732	Alvita Comifast Multistretch Tubular Bandage Yellow 10.75CM/5M	1	Dressings & Bandages	1	£6.45	£6.45	

PIP	Product Description	Item Size	Sub Category	Case Size	Normal Trade Price (Case)	Normal Trade Price (Singles)	Normal Trade Price (Unit)
813-4256	Alvita Comifast Easywrap Tights 6-24MTH	1	Dressings & Bandages	1	£7.13	£7.13	
813-4264	Alvita Comifast Easywrap Vest 6-24MTH	1	Dressings & Bandages	1	£7.13	£7.13	
814-2978	Alvita Comifast Easywrap Leggings 2-5YRS	1	Dressings & Bandages	1	£9.50	£9.50	
326-4389	Alvita Crepe Bandage BP 7.5CMX4.5M	1	Dressings & Bandages	1	£1.05	£1.05	
326-4371	Alvita Crepe Bandage BP 7.5CMX4.5M	1	Dressings & Bandages	1	£1.47	£1.47	
326-4363	Alvita Crepe Bandage BP 10CMX4.5M	1	Dressings & Bandages	1	£1.92	£1.92	
326-4355	Alvita Crepe Bandage BP 15CMX4.5M	1	Dressings & Bandages	1	£2.78	£2.78	
351-2407	Alvita Dressing Pack Nurse It 5M	10	Dressings & Bandages	1	£5.70	£0.57	
336-9170	Alvita Dressing Pack Nurse It M/L	10	Dressings & Bandages	1	£5.70	£0.57	
325-4299	Alvita Dressing Pack Sterile SPEC10	12	Dressings & Bandages	1	£6.84	£0.57	
325-4307	Alvita Dressing Pack Sterile SPEC35	12	Dressings & Bandages	1	£6.72	£0.56	
365-6451	Alvita Gauze Swab Sterile 7.5CM/5Q	180	Dressings & Bandages	1	£15.84	£0.08	
365-6444	Alvita Gauze Swab Non Sterile 10CM/5Q	100	Dressings & Bandages	1	£1.53	£0.01	
365-6352	Alvita Microporous Tape 1.25CMX5M	1	Dressings & Bandages	1	£0.60	£0.60	
326-4397	Alvita Microporous Tape 2.5CMX5M	1	Dressings & Bandages	1	£0.80	£0.80	
366-5767	Alvita Microporous Tape 5CMX5M	1	Dressings & Bandages	1	£1.59	£1.59	
407-3375	Alvita Non Woven Gauze Sterile 7.5CM/5Q	100	Dressings & Bandages	1	£5.60	£0.05	
407-3367	Alvita Non Woven Gauze Non Sterile 10CM/5Q	100	Dressings & Bandages	1	£0.89	£0.01	
415-9745	Alvita Irrigation Syringe 1000ML	1	Syringes	1	£4.59	£4.59	
325-4240	Alvita Pregnancy Test Single	1	Family Planning	1	£1.50	£1.50	
325-4257	Alvita Pregnancy Test Twin	2	Family Planning	1	£1.50	£0.90	
396-6371	Alvita Pregnancy Test Ultra Early Single	1	Family Planning	6	£23.94	£3.99	£3.99
366-5452	Alvita Pre-injection Wipes	100	Protection	1	£1.99	£0.02	
379-5747	Alvita Gloves Nitrile Powder Free Small	100	Protection	1	£14.99	£0.15	
379-5754	Alvita Gloves Nitrile Powder Free Medium	100	Protection	1	£14.99	£0.15	
379-5762	Alvita Gloves Nitrile Powder Free Large	100	Protection	1	£14.99	£0.15	
379-5622	Alvita Gloves Vinyl Powder Free Small	100	Protection	1	£8.99	£0.09	
379-5630	Alvita Gloves Vinyl Powder Free Medium	100	Protection	1	£8.99	£0.09	
379-5648	Alvita Gloves Vinyl Powder Free Large	100	Protection	1	£8.99	£0.09	
379-5689	Alvita Gloves Latex Powder Free Small	100	Protection	1	£6.99	£0.07	
379-5697	Alvita Gloves Latex Powder Free Medium	100	Protection	1	£6.99	£0.07	
379-5705	Alvita Gloves Latex Powder Free Large	100	Protection	1	£6.99	£0.07	
802-4549	Alvita Type IR Surgical Face Mask	50	Protection	1	£14.20	£1.88	
802-1297	Alvita Fabric Barrier Face Mask Child	2	Protection	1	£3.76	£1.88	
802-1289	Alvita Fabric Barrier Face Mask Adult	2	Protection	1	£3.76	£1.88	
802-1560	Alvita Antibacterial Hand Gel 100ML	1	Protection	1	£0.98	£0.98	
802-1552	Alvita Antibacterial Hand Gel 200ML	1	Protection	1	£1.78	£1.78	
365-6436	Alvita Cotton Wool Balls	100	Skincare	12	£7.92	£0.66	£0.01
399-9272	Alvita Cotton Wool Pleat 50G	1	Skincare	12	£4.68	£0.39	£0.39
365-6410	Alvita Cotton Wool Pleats 100G	1	Skincare	12	£6.60	£0.55	£0.55
325-5197	Alvita Cotton Wool Pads Cosmetic Large	50	Skincare	12	£10.19	£0.85	£0.02
365-7061	Alvita Cotton Wool Pads Baby Large	80	Skincare	24	£18.00	£0.75	£0.01
365-5339	Alvita Cotton Wool Cosmetic Pads Round	100	Skincare	24	£17.28	£0.72	£0.01



THE SHORTAGE OF DISPENSING ASSISTANTS AND WHAT WE CAN DO?

By **Caroline Thomas** - Registered Pharmacy Technician, Longfield Surgery & Baddow Village Surgery

In a Dispensing Practice, good dispensing assistants are invaluable to the running and profitability of a dispensary. From assembling prescriptions, dealing with queries, and ensuring good clinical governance is maintained. Over the last year there has been a decline in the number of Dispensing Assistants and Pharmacy Technicians. With an aging population and burdens on the healthcare system greater than ever, the demand for healthcare workers has also increased. Here we will look at some of the reasons for this and ways to minimise impact on our surgeries.

The shortage of both Dispensing Assistants and Pharmacy Technicians becomes very apparent when viewing Equip or the Dispensing Doctors Association Facebook page (DDA) and local to Essex, for surgery staff Equip Job Page. The advertisements for pharmacy technicians and dispensing staff are mingled with other desired roles of GPs and nurses.

With the increasing aging population, you would expect roles in healthcare to be oversubscribed due to the job security and opportunity. However, many training programs such as Buttercups have seen a reduction in enrolment recently. Whilst there is no definitive reason, some believe the formation of PCNs (Primary Care Networks) may be a contributor.

Pharmacy technicians have been sort after in PCN roles and many take on the position to take on new and exciting challenges. However, this then leaves holes in the dispensary without a clear succession path. Is it better to hire fresh staff quickly? Is it more important to train up your existing dispensing assistants to replace the technician? Of course, this will vary from surgery to surgery, but it is a question that many will face in the coming years if they have not already.

When discussing this issue with several Dispensing Practices, a few solutions were discussed. One was the apprenticeship scheme, whilst these people will have to be trained up into the role; they are often young, motivated and excited by the prospect of long-term employment. However, a qualified member of staff such as a Pharmacy Technician will need to do the training and it may take time for apprentices to get trained up sufficiently and can be made harder if there is already a lack of staff in the dispensary. Others look to staff within the surgery, often finding members from administration or reception who are looking for new challenges in a familiar setting. Knowing the person helps with teamwork and morale and can make



the transition period easier. Equally, this can create holes in other departments and may not be a suitable solution for every surgery. One dispensary manager expressed the importance of good advertising for the role. There are many avenues available, from the Equip website, DDA Facebook page and more conventional employment websites such as Indeed.

With the growing workload and burden on surgeries, it is important to be proactive in finding the best staff for the role instead of reactive. I'd implore every dispensary and practice manager to consider what the next 5 years of their dispensary looks like and think about what changes or what issues they may face.

As a pharmacy technician, I always try to express my passion for my role in the wish that it helps others to find their path, and I hope others will do the same.

OUR FORTE TELESUPPORT TEAM

Tom Fowler

Contact Tom on
Tom.fowler@forte.uk.com

Hello, I'm Tom. Nine months with Forte. I get great satisfaction from developing strong relationships with my account base which allows me to deliver added value. I enjoy working in tandem with Natalie to provide the best service for our members.



Janice Clarke

Contact Janice on
Janice.clarke@forte.uk.com

I have been working in Alliance Healthcare for 11 years and have been looking after dispensing doctors for 8. I have 4 children that have given me 8 lovely grandchildren from 18 years old to just 1 year old; 'Nanny Janice' and I absolutely love spending time with them. Mind you, I also like to go out and have a boogie from time-to-time, keeps me young at heart.



Rebecca Hayes

Contact Rebecca on
Rebecca.hayes@forte.uk.com

Hello, I am Rebecca and I have been part of the Forte Team for over a year and a half now and I love my job. Working closely with Ryan Newell and David Wood, Business Development Managers, my role involves building customer relationships through negotiations and exchanging key market information. I really enjoy being able to solve any queries that my customers may have and helping to provide them with a smooth service.



Mark Kipanda

Contact Mark on
Mark.kipanda@forte.uk.com

Hi I'm Mark and I have been part of the Forte team since March this year. I work closely with Steve Smith, Business Development Manager and with his and the team's support, I have had an excellent opportunity to learn how the Dispensing Doctor's world works. With the wide array of products and services provided, Forte gives me an opportunity to build relationships with customers and provide market updates and useful information that could be beneficial to their surgery. I enjoy helping members with their queries, both service and telesupport and being an always available channel for support for my customers.



Tasnim Ali

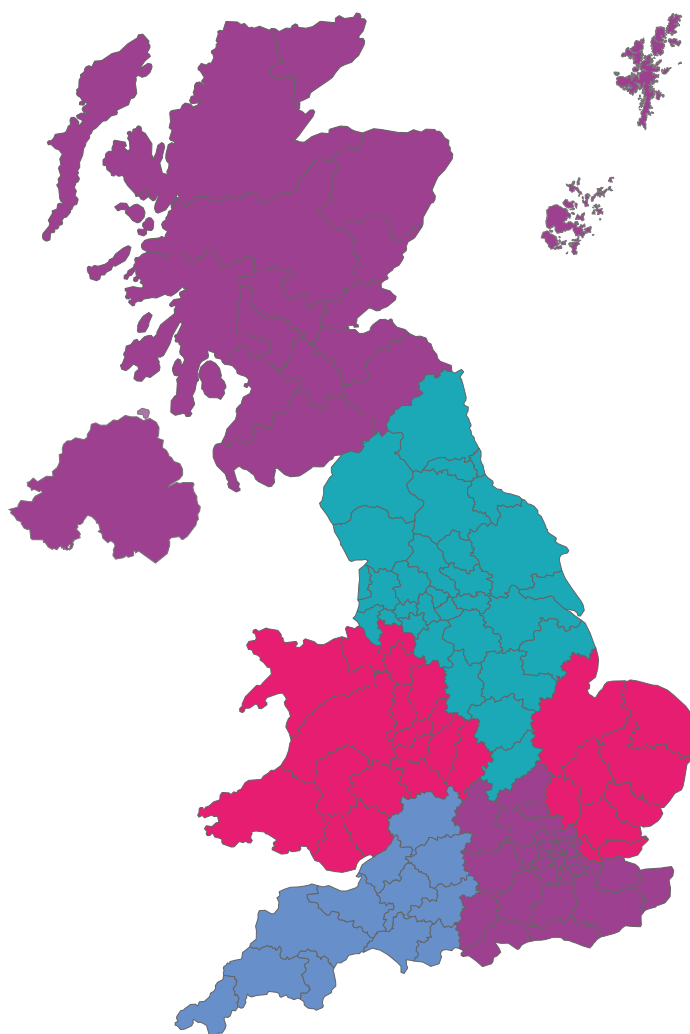
Contact Tasnim on
Tasnim.ali@forte.uk.com

Hi my name is Tas. Being part of the Forte team as Telesupport Team leader, has given me an opportunity to work closely with the members. I very much enjoy directing and solving the customer's queries that I face through MDS. As a bubbly talkative person I love that my role allows me to work very closely with the field sales team, the telesupport team, wholesalers and customers.



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Please contact your Telesupport member directly:

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MEET THE TEAM

Howard Foulkes

Business Development Manager for
Midlands and East of England



1. What was your first ever job?

I started as a Sales Representative working for Evans Medical in Birmingham and Staffordshire. My duties included calling on pharmacists, selling branded and generic lines, and over the counter medicines on a transfer order basis.

2. What was your favourite tv show as a child?

Tiswas

3. What car do you dream of owning?

I would love a Bugatti Chiron in blue and to drive it at max speed around a racetrack like Brands Hatch.

4. What are you afraid of?

Rip currents when enjoying activities in the sea.

5. Where is your ideal holiday destination?

St Lucia in the Caribbean, where you can sit on white sandy beaches and feel the warm sun whilst looking at the brilliant turquoise sea.

6. If you weren't working with Dispensing Doctors what would you have been?

Linked to the previous question, a Rum Distiller in the Caribbean. I love the idea of working in an idyllic location making something you enjoy to share with others.

7. What's your favourite meal?

A good steak and ale pie with gravy, chips, mushy peas and mint sauce. This has always been a favourite of mine. It's now a little more refined than the pie and peas I enjoyed after rugby and hockey as student.

8. Which three guests would you invite to a dinner party?

Bruce Springsteen, (so he could bring along the E Street Band to provide great music), Peter Kaye, to provide quick wit, and Coco Chanel for a bit of style.

9. What is your biggest challenge in life?

My eyesight is not as sharp as it was. When working with small delicate items I now need to remember to find and wear my glasses and I can no longer spot small woodland birds whilst enjoying walks with Marlo my Cocker Spaniel.

10. What superpower would you have?

Teleportation - the freedom of movement to go anywhere you want, whenever you want would be amazing. No more waiting in airports for hours at a time or being stuck in a traffic jam!

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MDS only available via Alliance Healthcare	
SUPPLIER	NOTES
Alk Abello	
ALLIANCE PHARMA	Timodine CRM
ALMIRALL	Aknemycin, Curatoderm Lotion, Ointment, Robaxin & Mintec
Amco	
Aspire	Dyzantil
Astellas	Net Price Off Invoice
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Beiersdorf	
Boehringer Ingelheim	Spiriva & Spiolto
Eisai	
Eisai Aricept	
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Glenmark	
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Logixx	
Mentholatum	
Mylan	
Napp	
Qdem	
Recordati	
Ridge Pharma	Manufacturer Pay
Roche Diabetes	
Scope Ophthalmics	
Stirling Anglian	
Teva (Braltus, Duoresp & Qvar& Axasain)	Manufacturer Pay
Thea	
UCB	
Thornton & Ross	
Visufarma	
NUALTRA	
MEDICOM	
Roche	
BD	
Dermpharm	

MDS available via Alliance Healthcare and NWOS Spend

SUPPLIER

Smith & Nephew

HR Healthcare

For further information please contact your BDM or visit www.forte.uk.com



MDS New

AUGUST 2021

Supplier	Product	PIP Code	MDS Discount
Aspire	BIQUELLE XL 50MG TABS	417-5394	25%
Aspire	BIQUELLE XL 150MG TABS	417-5402	25%
Aspire	BIQUELLE XL 200MG TABS	417-5410	25%
Aspire	BIQUELLE XL 400MG TABS	417-5428	25%
Aspire	BIQUELLE XL 300MG TABS	417-5436	25%
Aspire	BIQUELLE XL 600MG TABS	416-1790	25%
Aspire	DYZANTIL (Sodium Valproate) 200mg MR Tabs	415-7764	15%
Aspire	DYZANTIL (Sodium Valproate) 300mg MR Tabs	415-7772	15%
Aspire	DYZANTIL (Sodium Valproate) 500mg MR Tabs	415-7780	15%
Chiesi	Trimbaw innhilation Powder	419-0393	47%
Scope	Hylo Compliance Aid Dispenser	350-0295	15%

Dual wholesale agreement with Rosemont Pharmaceuticals

NEW

PIP Code	Product Description
107-9292	AMILORIDE 5MG/5ML
110-3134	CIMETIDINE 200MG/5ML
119-7714	DONEPEZIL 1MG/1ML
124-5745	IMATINIB 80MG/ML
115-1893	IMIPRAMINE 25MG/5ML
107-9326	LOFEPRAMINE 70MG/5ML
110-5758	MIRTAZAPINE 15MG/1ML
123-6785	OMEPRAZOLE 2MG/1ML
123-6793	OMEPRAZOLE 4MG/1ML
107-9359	ORPHENADRINE 50MG/5ML
259-2053	PROCYCLIDINE 2.5MG/5ML
259-2061	PROCYCLIDINE 5MG/5ML
107-9375	PROMAZINE 25MG/5ML
107-9367	PROMAZINE 50MG/5ML
121-1846	QUETAPINE 20MG/1ML
116-8509	RAMIPRIL 2.5MG/5ML
115-5043	SIMVASTATIN 20MG/5ML
115-5050	SIMVASTATIN 40MG/5ML
124-5448	SODIUM CROMOGLYCATE 100MG/5ML
114-6174	SULFASALAZINE 250MG/1ML
282-0736	SULPIRIDE 200MG/5ML
265-3053	TAMOXIFEN 10MG/5ML
122-8493	TOPIRAMATE 10MG/1ML
122-8485	TOPIRAMATE 20MG/1ML
118-6667	TRIHENXYPHENIDYL 5MG/5ML
280-3708	VERAPAMIL 40MG/5ML
115-8005	WARFARIN 1MG/1ML

1st August 2021

We are pleased to announce that, as of 1st August 2021, Alliance Healthcare UK will become one of the chosen wholesalers to supply selected products of Rosemont Pharmaceuticals to all pharmacies, hospitals and dispensing doctors in the UK. The other wholesaler in this agreement is Phoenix.

Solus wholesale agreement with Fontus Health

NEW

PIP Code	Product Description
402-7538	APRODERM BARRIER CREAM 1 X 100G (TUBE)
402-7520	APRODERM BARRIER CREAM 1 X 30G (TUBE)
401-1763	APRODERM COLLOIDAL OAT CREAM 1 X 100ML (TUBE)
401-1771	APRODERM COLLOIDAL OAT CREAM 1 X 500ML PUMP
402-1218	APRODERM EMOLLIENT CREAM 1 X 500G PUMP
402-1226	APRODERM EMOLLIENT CREAM 1 X 50G (TUBE)
402-7553	APRODERM GEL 1 X 100G (TUBE)
402-7546	APRODERM GEL 1 X 500G PUMP
404-9995	APRODERM OINTMENT 1 X 500G (POT AND SPATULA)
406-5348	APRODERM OINTMENT 1 X 50G
410-4121	CYNRIL 1200MCG LOZENGE (FENTANYL)
410-4139	CYNRIL 1600MCG LOZENGE (FENTANYL)
410-4089	CYNRIL 200MCG LOZENGE (FENTANYL)
410-4097	CYNRIL 400MCG LOZENGE (FENTANYL)
410-4105	CYNRIL 600MCG LOZENGE (FENTANYL)
410-4113	CYNRIL 800MCG LOZENGE (FENTANYL)
410-3305	HANIXOL 50MG TABLETS (MERCAPTOPYRINE X 25)
377-2100	LIQUAMAG 200ML
392-6029	LUVENTA XL CAPS 16MG (28)
392-6011	LUVENTA XL CAPS 24MG (28)
392-6037	LUVENTA XL CAPS 8MG (28)
118-6956	MELOXICAM 15MG ODT TABLETS S/F(30)
118-6949	MELOXICAM 7.5MG ODT TABLETS S/F(30)
393-9709	ZALURON 150MG XL TABLETS (60)
393-9717	ZALURON 200MG XL TABLETS (60)
393-9725	ZALURON 300MG XL TABLETS (60)
393-9733	ZALURON 400MG XL TABLETS (60)
393-9691	ZALURON 50MG XL TABLETS (60)

4th October 2021

We are pleased to announce that, as of 4th October 2021, Alliance Healthcare UK will become the only wholesaler to supply the Fontus Health portfolio to all pharmacies and dispensing doctors in the UK.

NO STOPPING THE FUNDRAISING HEROES

Despite all the restrictions, Alliance Healthcare haven't eased off in their fundraising activities and colleagues have been out in force doing their bit for various charities.



The 2021 Tour D'Alliance cycling team with Vitamin Angels mascot

Back in June, seven super cyclists took part in the 2021 Tour D'Alliance. This is the second dedicated charity challenge for the charity Vitamin Angels UK which sees colleagues from Alliance Healthcare cover over 300 km cycling from Coatbridge Service Centre to South Normanton Service Centre. The cyclists raised £26,000 and received a warm welcome from team members and the Vitamin Angels mascot at the finishing line.

At the beginning of this month, three colleagues completed the 2021 Virgin Money London Marathon. Richard Janes, Alphega Pharmacy, Nick Atkins, Swansea Service Centre and Tierney Dashwood, Support Centre all completed the marathon in under five hours in aid of Action Medical Research, one of Alliance Healthcare's chosen charities. Other colleagues also took part in the event virtually or by walking and collectively the Alliance Healthcare teams raised £6,000 for the charity.

Toby Tennant, a representative from Action Medical Research said: "None of our research would be possible without the active work of people like Nick, Tierney, Richard and the people behind them from Alliance Healthcare. A huge thank you for all your efforts and the impact you are making on children and their families for years to come."

With the easing of restrictions, the teams are looking forward to being able to participate in more exciting fundraising events which we will keep you posted on!



Alliance Healthcare 2021 London Marathon runners



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